

NAVIGATING PURCHASE ORDER EXCEPTIONS

by SourceDay™

A single purchase order faces many opportunities to fail. Find out the potential risks during the exception process below.

THE NEXT STEP: PO Exceptions

Now that the Purchase Order is acknowledged, many things can change.

What drives these changes:



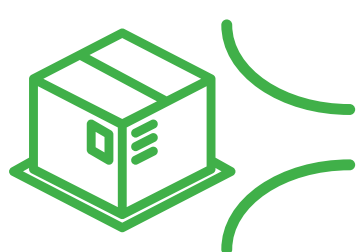
DATE

CUSTOMER CHANGES
PRODUCTION CHANGES
INVENTORY CHANGES



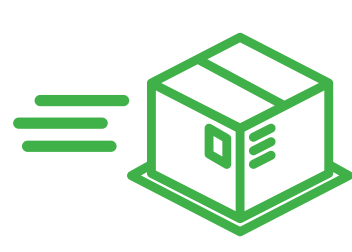
QUANTITY

TYPES OF PO EXCEPTIONS:



PULL IN

Buyer needs the inventory sooner



PUSH OUT

Buyer needs the inventory later



CANCEL

No demand



Buyer receives message that order is needed sooner

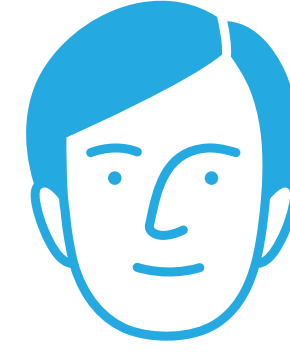
BUYER



Buyer emails supplier asking for earlier delivery date



SUPPLIER DOES NOT SEE REQUEST



SUPPLIER

Supplier needs to acknowledge change

RESULT OF MISSED EXCEPTION REQUESTS



REDUCED CUSTOMER SATISFACTION

The product does not get produced on time, delivery date is delayed.



PRODUCTION IS HALTED

Finance and revenue of the company is negatively affected.



NO INVENTORY

Lack of inventory effects the supply chain and revenue of the company.

This is just the process for ONE Purchase Order.

1,000

Purchase Orders
AVERAGE per customer

X

Countless
changes

=

Endless
opportunities for failure

SourceDay™

Does this happen to you? SourceDay can help. Don't get lost trying to navigate the purchase order acknowledgement process.

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