

PO Collaboration

SourceDay + Acumatica

Meet SourceDay: a certified Acumatica ISV supplier collaboration solution that extends Acumatica's purchasing capabilities to your entire supplier network.

Your Acumatica ERP is powerful and manages many aspects of your business, but there are inherent gaps between suppliers and any ERP. Manual data input/output leads to unreliable ERP accuracy and potential disruptions in your supply chain. And long email threads about simple things like acknowledgments can quickly lead to bottlenecks. That's not a truly collaborative relationship.

SourceDay optimizes and extends your Acumatica ERP, automating all that manual administrative work and bringing suppliers, buyers, and other stakeholders together in the same solution.

“In the past, the team emailed 1,200 times (literally 1,200) to vendors over 10-unit PO changes. They committed two people to multiple days of gathering PO info, uploading it to ERP manually, downloading them as PDFs, attaching them to emails, waiting for every PO's terms and cost to be accepted and approved, then following up on each one via email...

What previously would require multiple days of work now only takes about 20 minutes."

-Adam Lynch, COO for Marine Layer



Unified Supplier Collaboration

SourceDay's PO Collaboration solution helps manufacturers, wholesale distributors, and retailers make better direct materials purchasing decisions, save money, and meet more customer commitments. Acumatica is only as good as the data that feeds it. Maintaining data in Acumatica by emailing, calling, and faxing suppliers is impractical and often generates inaccurate or missing information.

Using manual processes to handle critical PO change data often results in data not being translated back into Acumatica accurately, or worse, not at all. Inaccurate PO data causes a ripple effect throughout the organization, from production, planning, and scheduling to finance and sales. To put it simply, it can be a mess.

Without accurate PO data, manufacturers, wholesale distributors, and retailers are more susceptible to increased supplier expedited fees, late shipments, unpredictable inventory, working capital, and invoicing errors that lead to supplier overpayment, missed payments, or late payments.

SourceDay reduces these risks by offering a direct materials collaboration platform that unites buyers and suppliers, creating supply chain visibility that you can trust.

1 Certified Acumatica Partner

Changes to pricing, quantities, and delivery dates are automatically updated in real-time to Acumatica so PO data is 100% accurate.

2 Workflows Drive Performance

Automatically receive supplier PO acknowledgments and get notified by exception-based workflows that prompt you to take action when a PO has become critical or needs your attention.

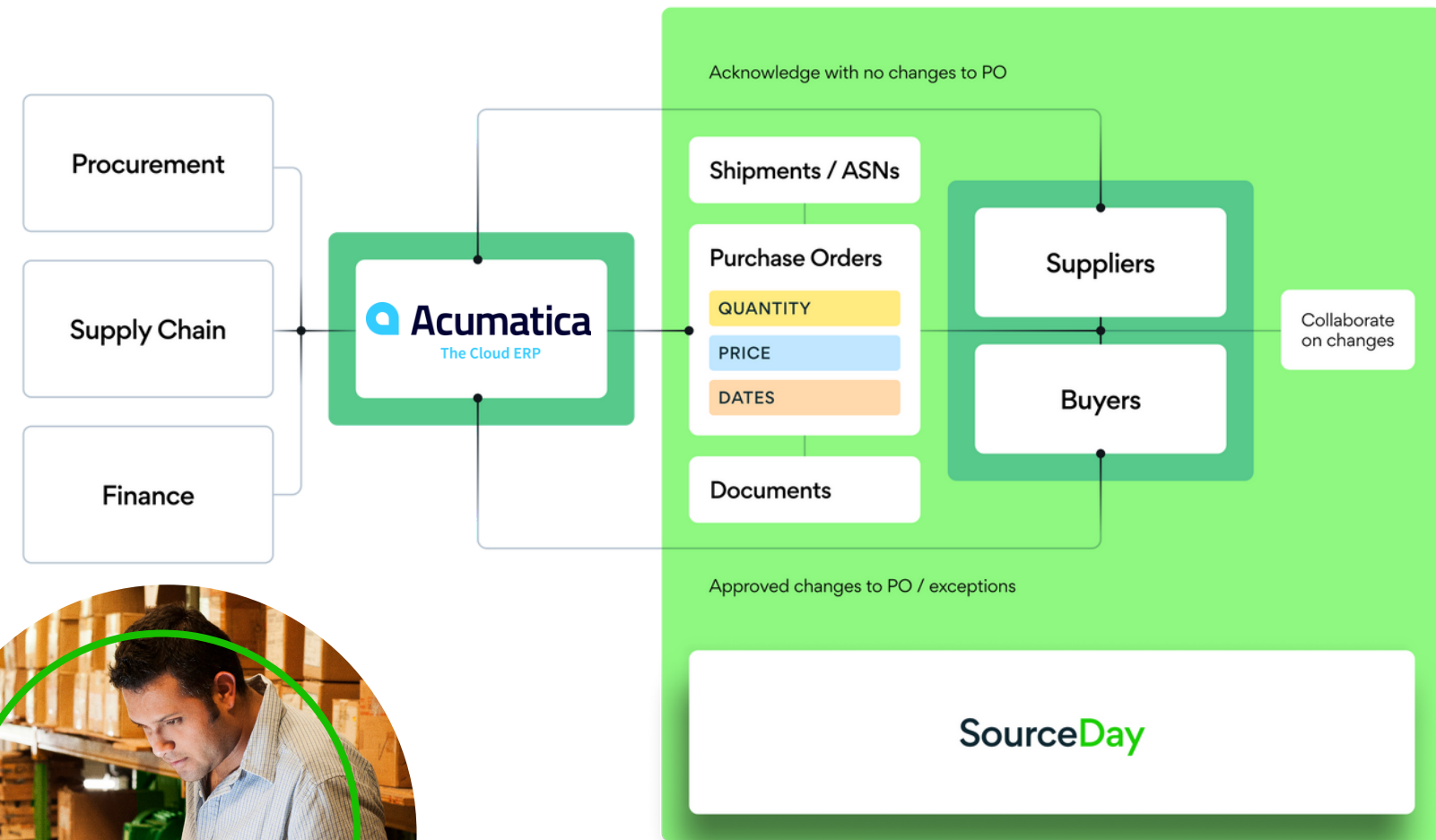
3 Supplier Engagement

SourceDay allows you to meet your suppliers where they're at - whether your supplier works in the SourceDay platform, via email, or even EDI - you can now work with all of your suppliers in SourceDay.

4 Data & Insights

View a full history of every PO action taken across all your suppliers on every PO, with just a single click in the SourceDay platform, including a date and time stamp. Buyers and suppliers can leverage built-in supplier scorecards to pass ISO audits, easily share and tag documents to POs, and create critical shipping/ASN data.

SourceDay PO Collaboration Platform



Key Features

- Certified Acumatica Partner
- Automated PO acknowledgments
- Free for suppliers
- SourceDay platform, email, and EDI workflows for supplier flexibility
- Lightweight IT integration
- PO audit trail
- Exception based workflows
- Bi-directional data sharing
- Simple-to-use web-based portal
- Built-in supplier scorecards
- Easily expedite or de-expedite
- 100% direct materials PO delivery
- Manage all MRO and direct material POs in one place
- Notifications that drive action



SourceDay How **Everyone** Benefits

Procurement Team

- Receive timely PO confirmations and changes from suppliers
- Fix MRP inaccuracies with accurate PO data
- Build strong supplier relationships with supplier scorecards
- Users and suppliers receive SourceDay training and onboarding, on-demand product walk-throughs, and ongoing support

Buyers

- Accurate lead time and MRP data improve on-time delivery
- Increased visibility into KPIs that help make better buying decisions: OTD, move-ins/move-out, price changes, and more
- Quick onboarding ensures speedy tie to value
- Lightweight IT integration
- Users and suppliers receive SourceDay training and onboarding, on-demand product walk-throughs, and ongoing support

IT

- Quick integration ensures speedy time to value and ROI
- Lightweight IT integration with Acumatica
- Training done by SourceDay's team to take pressure off your IT team

Executives

- Reduce business risk caused by external suppliers
- Decrease customer SLA penalties
- Lower average inventory on hand to increase inventory turns
- Increase ERP data accuracy for key business decisions to support company growth

Shipments Visibility

With SourceDay's shipping functionality, buyers gain visibility to vital shipment data and actual delivery dates. Once ready to ship, suppliers complete ASNs within SourceDay's platform and specific shipping info such as quantity, lot number, tracking number, and PO number. Receiving teams can plan for deliveries and work more efficiently with this readily available data.

Shipped	Company Name	ASN Number	Item (P/N)	Item Description	PO Line	Ship Date	Box Quantity	Quantity Per Box	Line Quantity	Status
Completed		ASN00011329	0EW92B77LR	CKWR, 10pc SET NS	PO21850417-L7-R	04/13/2023	1.0	1350.0	1350.0	shipped
Ready to Ship	Anderson and Bailey	ASN00011334	XVKPF6PTA4	TACOSSETTER BYPASS 2-8 GPM .223.23...	9970867-L2-R1	04/20/2023	1.0	160.0	160.0	shipped
Unshipped		ASN00010582	7KDJ7GX0JQ	BRASS RIGID NEMA1	9970426-L1-R3	11/17/2022	1.0	250.0	250.0	shipped
All	Anderson and Bailey	ASN00009764	7KDJ7GX0JQ	FTG TBG TEE RDCR 1/2TX1/2TX3/8T BU...	PO76408-L2-R0	08/16/2022	1.0	30.0	30.0	shipped
	Anderson and Bailey	ASN00008642	R0WDP1611T	Union Elbow, 1/4 in. OD 316L VAR Micro...	PO76408-L30-R0	06/14/2022	1.0	300.0	300.0	shipped
	Anderson and Bailey	ASN00008642	VGEQC6AS40	FTG TBG NUT 1/4MVCR 5/8HEX .72"L SS...	PO76408-L28-R0	06/14/2022	1.0	500.0	500.0	shipped
	Okuneva LLC	ASN00899463	SA9EWJHDQM	COLLAR,SET,METRIC,S/S,25MM	480573-L1-R1	02/24/2022	1.0	1.0	1.0	shipped
	Murazik Group	ASN00899462	307YB6QV4S	BELT,TIMING,3/8P,3/4W,64.0"L STEEL	480572-L1-R1	02/24/2022	1.0	5.0	5.0	shipped
	Reilly LLC	ASN00899531	P69IUPH6UG	TOOL, MSHR WIRE BOLSTER: PMS 186C ...	PO21853262-L42-R	02/21/2022	160.0	36.0	5760.0	shipped
	Reilly LLC	ASN00899433	7EN6DVMJ90	Beacon,LED,RGBAB,W/Horn,Q-Disc	480562-L1-R1	02/24/2022	1.0	3.0	3.0	shipped

“If a PO was not acknowledged, it was not going to be here when we started production - 100% of the time.”

-Military Subcontractor Manufacturing Company, Materials Manager

Automation Leads to Better Supplier Chain Performance

48%
Improvement in
Supplier OTD

96%
OTD to Customers

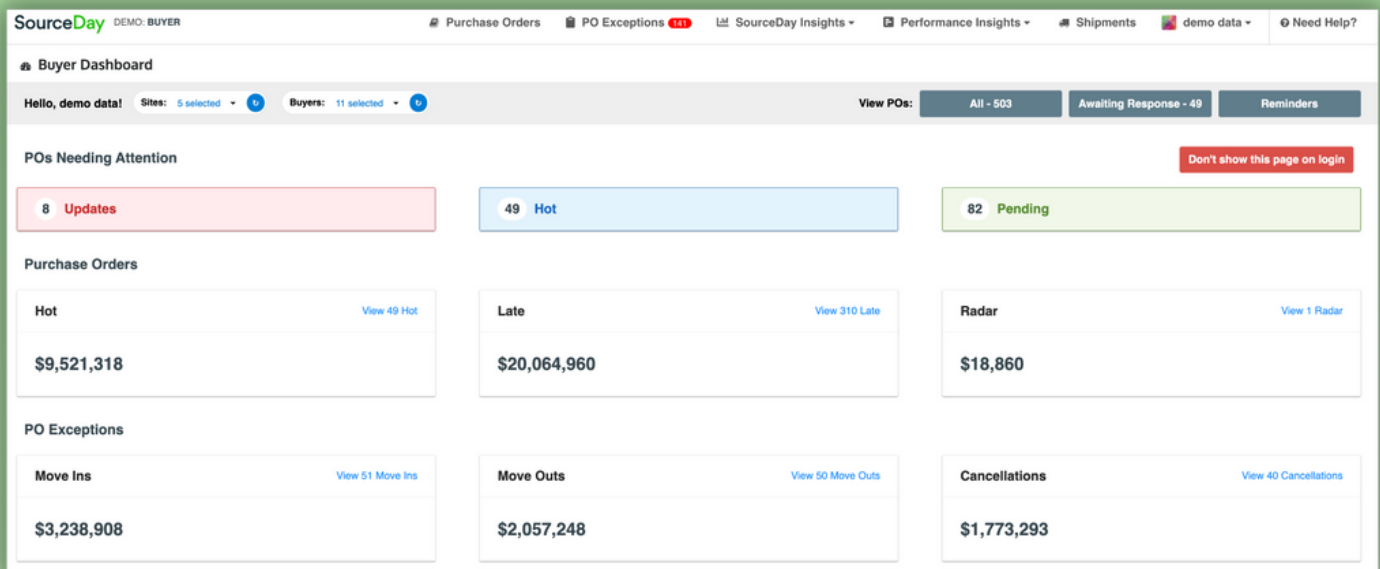
PO Dashboard

Navigating supplier-buyer relationships has never been more streamlined. Whether your supplier engages via our platform, intuitive email workflows, or EDI, every change funnels back to the PO Dashboard.

SourceDay ensures you're always in the loop. Our smart notifications on updates and prescriptive workflows guide users, ensuring POs are acknowledged promptly and accurately.

When a supplier suggests an update—such as cost, quantity, or due date—you're instantly notified, granting you the power to approve or decline in real-time. Never miss a high-priority PO update again. SourceDay notifies you and your supplier early so nothing slips through the cracks.

But that's not all. Upon approval, all these PO modifications are seamlessly integrated back into Acumatica. This ensures your entire organization consistently operates with the most current and accurate data. Welcome to Unified Supplier Collaboration, where every interaction, regardless of the medium, culminates in one spot for top-level clarity and efficiency.



SourceDocs

Document Sharing

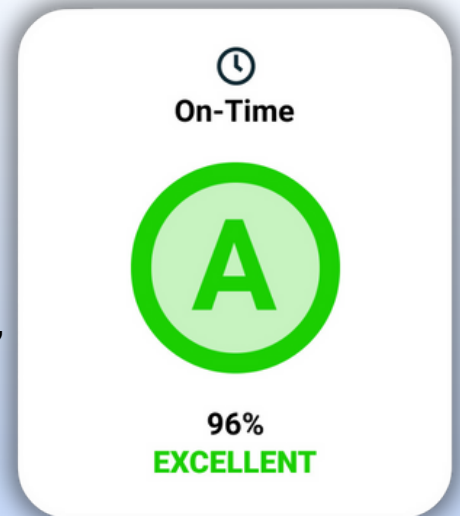
SourceDay's PO solution allows the sharing of documents bi-directionally. Users can attach documents to a PO line, a particular SKU, or individual suppliers in SourceDay to help prevent costly supplier disagreements, reducing material scrap from wrong revisions, and reducing costs with rework and returns. Within SourceDay's platform, buyers and suppliers can easily share and collaborate on schematics, drawings, Gerber files, CAD files, solid works files, submittals, MSDS sheets, certifications, and more. Suppliers can share shipping documents, CoCs (Certificate of Conformance), or CO (Certificate of Origin).

The screenshot displays the SourceDay SourceDocs interface. At the top, there's a navigation bar with links to Purchase Orders, PO Exceptions (141), SourceDay Insights, Performance Insights, Shipments, demo data, and Need Help?. Below this, the 'Buyer Dashboard' is visible, with 'SourceDocs' and 'History' tabs. A dashed box indicates the area to 'Click or drag files here to upload'. Below the upload area, there's a table of shared documents. The table has columns for Filename, Description, Content type, Tags, Associations, and Uploaded. A dropdown menu is open over the table, showing options: Attach, Detach, and Delete.

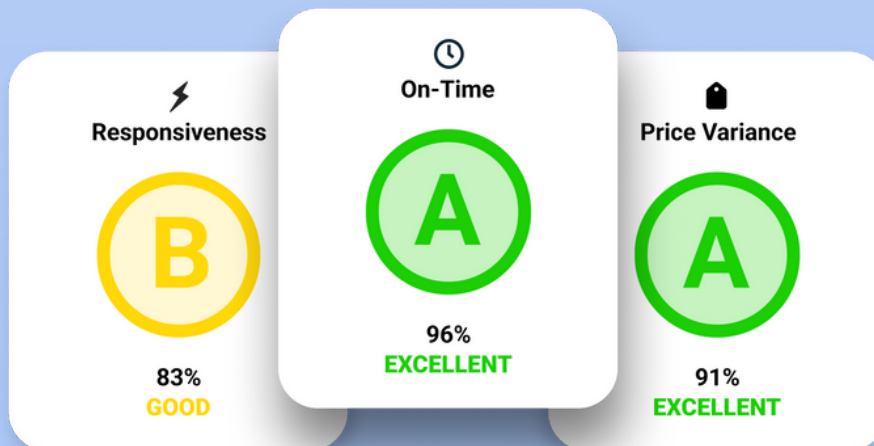
Filename	Description	Content type	Tags	Associations	Uploaded
Screenshot_2023-03-16_at_11.21.25_AM.png		image/png		Suppliers Items PO Lines	03/16/2023
Steph_Curry_-_Profile.png		image/png		Suppliers Items PO Lines	10/17/2022
RFQ1_Parts_List.xlsx		application/excel		Suppliers Items PO Lines	10/12/2021
pied_piper_Logo_-_Reports.jpg		image/jpeg		Suppliers Items PO Lines	05/20/2021
Warriors_Inc_Logo.png		image/png		Suppliers Items PO Lines	05/20/2021

Scorecards

Build upon your supplier relationships with the power of insightful data. Our Supplier Scorecards provide real-time visibility into your partnership's performance, serving as a valuable tool for improvement and collaboration.



These Scorecards go beyond simple data collection and monitoring—they enable a collaborative exchange of actionable insights, helping to foster an environment of transparency and mutual growth. With key performance indicators such as price variance, on-time delivery, and supplier responsiveness at your fingertips, you can directly address areas of concern and celebrate successes. They empower dialogue. Use them to communicate with your suppliers, discussing trends, opportunities, and strategies for continuous improvement.



Whether it's honoring excellent performance or constructively addressing areas of improvement, Supplier Scorecards serve as the basis for productive, data-driven conversations.

This iterative process promotes alignment between you and your suppliers, driving toward common goals and shared successes. In the spirit of Unified Supplier Collaboration, let's not just aim for efficiency—let's build stronger, more resilient supplier relationships together.

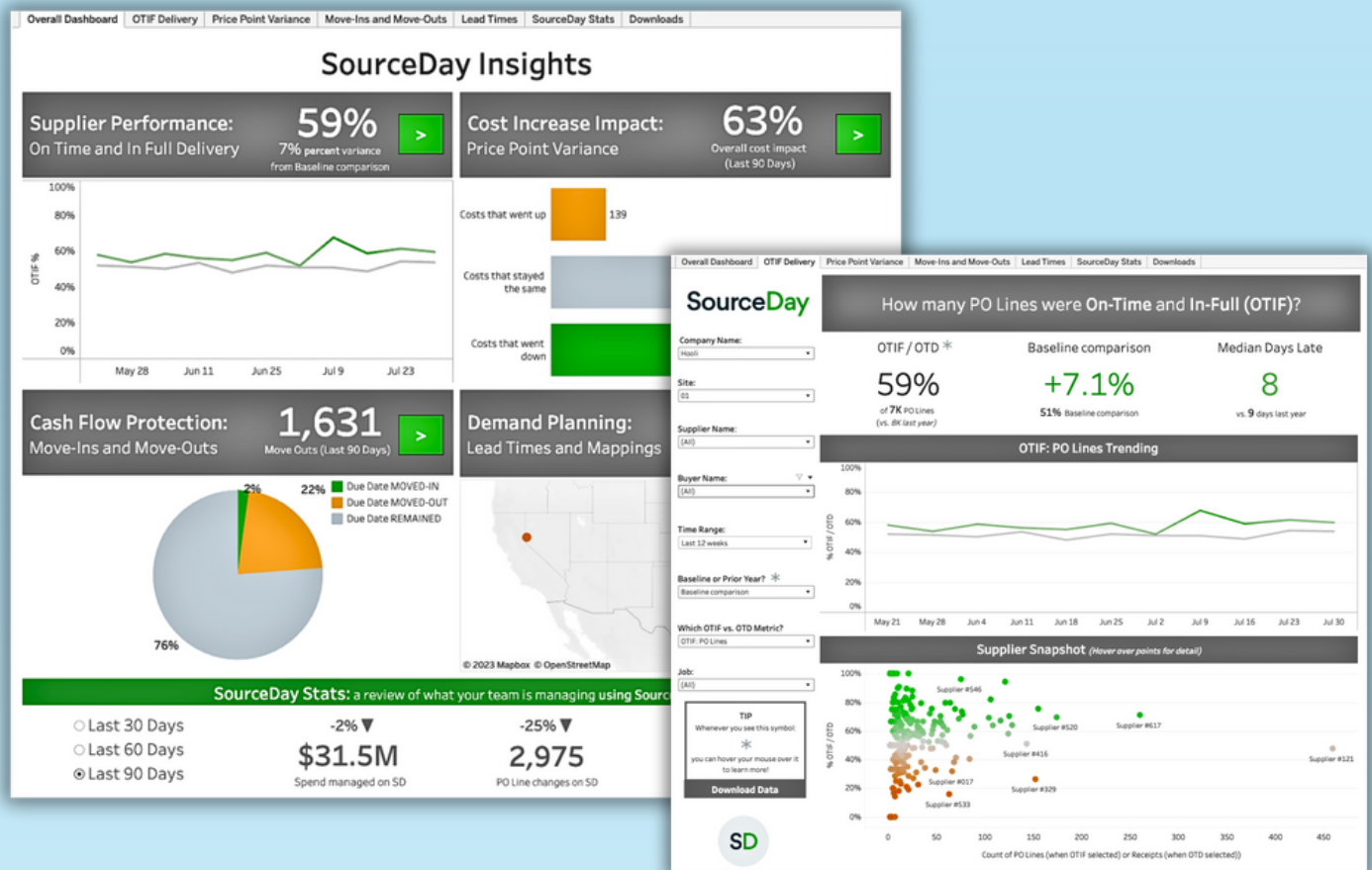
SourceDay Insights

Visibility you can trust

Stay up-to-date on the most important projects, orders, and suppliers to your business with insights into KPIs like On-Time In Full (OTIF), Cash Flow Protection via move-in/move-out visibility, Lead Time Accuracy, and Purchase Price Variance.

What's even better, you can measure productivity and efficiency with concise data and know where changes to your process can make the most significant impact. Take a deeper dive into how your team and your suppliers are using SourceDay, the number of changes per PO, and how long it's taking to get responses on your high-priority orders.

SourceDay Insights is the visibility into your supply chain you can trust because it's your real-time data helping you make better buying decisions.



Success Enablement

With SourceDay, you're not just getting a platform; you're unlocking a partnership dedicated to your success. Our team of experts will guide you, your users, and your suppliers to engage and collaborate effectively with SourceDay in the way that makes the most sense for that partnership.

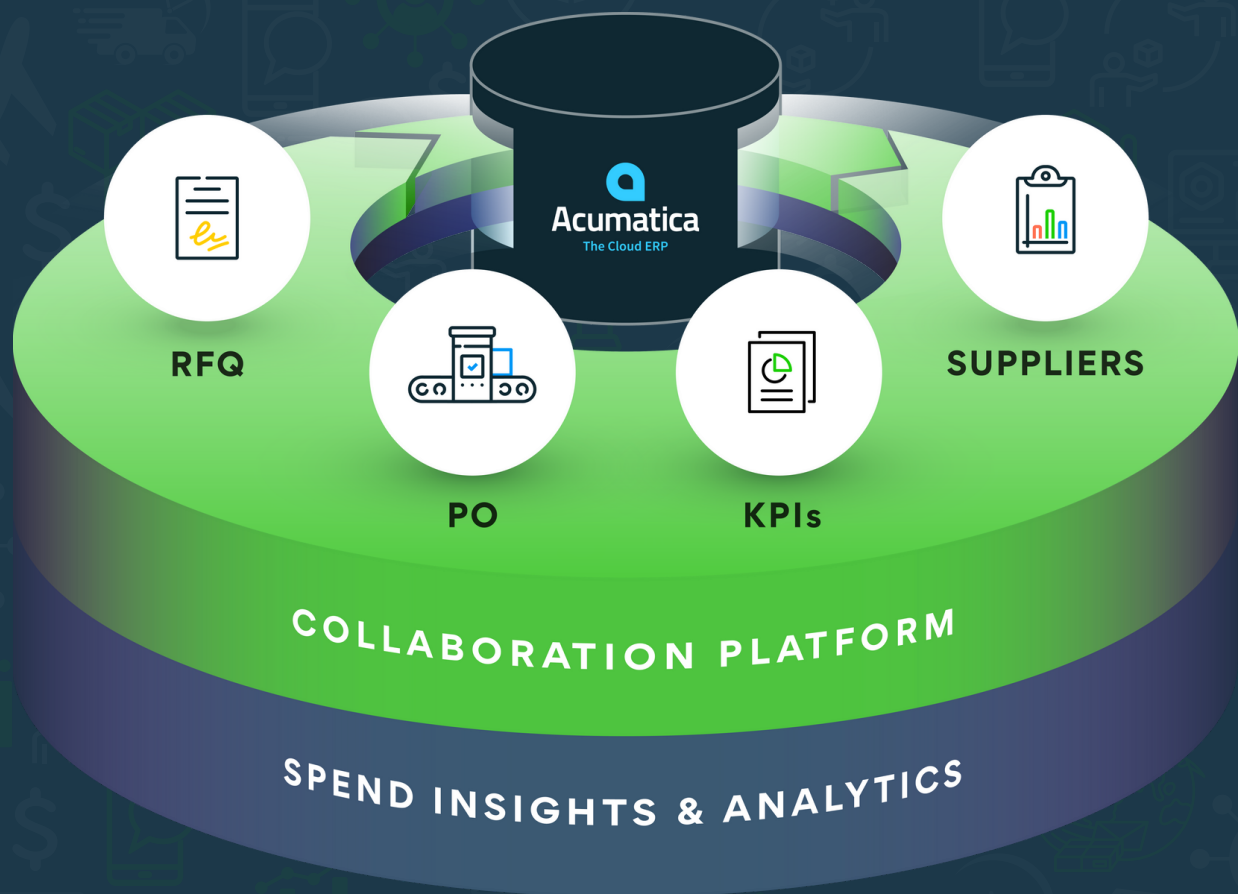
Rather than simply setting up login accounts, our success team will empower your buyers and suppliers with real-time training, followed up with on-demand training materials designed to maximize performance and improve efficiency.

Buyers have the flexibility to shape their supplier interactions in the most efficient and harmonious way. Change isn't always an option - our solutions are designed to empower buyer success by facilitating effective supplier relationships and management, meeting suppliers where they are in their technology journey.



SourceDay's dedication to your success begins with fast implementation and continues with ongoing support via detailed walk-throughs, informative webinars, and comprehensive guides. All of this is designed to support buyers throughout their journey while giving you and your team a single process and complete visibility into the entire PO lifecycle. All in one place - SourceDay.

Unified Supplier Collaboration is not just a corporate tagline. It's a promise we deliver. Step into a new era of supplier engagement with SourceDay.



Unlock the full potential of your supply chain with SourceDay's Comprehensive Platform:

PO Collaboration | RFQ Collaboration

SourceDay's platform is more than a set of tools—it's the catalyst to a streamlined, efficient supply chain. Our PO Collaboration solution transforms your supply chain operations from the initial PO, offering full PO lifecycle visibility and fostering enhanced supplier relationships.

Complementing this, our standalone RFQ Collaboration platform empowers your team to manage the quotation process more efficiently and effectively. Make strategic sourcing decisions based on real-time communication with potential suppliers, data and insights, bringing a new level of sophistication to your procurement strategies.

Get started today with SourceDay. We promise you won't regret it.

[SourceDay.com](https://www.sourceday.com)